



Venture Intelligence Registration/Access Process

Learning Centre
Indian Institute of Management Indore



About Resource



The Venture Intelligence Private Equity Deal Database lists cash-for-equity investments (since 1998) and exits (since 2004) in India-based companies by private equity and venture capital firms. The database also includes financial investments by Strategic Investors which function similar to PE/VC firms and often co-invest with them. The database also includes sub-databases tracking Angel Investing, Social Venture/Impact Investing, Cleantech Deals and Incubation/Acceleration activity.

The Venture Intelligence Mergers & Acquisitions Deal Database lists inbound, outbound and domestic deals involving India-based companies.

The Venture Intelligence Private Equity in Real Estate Database lists investments in India-based Real Estate companies and projects by private equity firms. The database also includes financial investments by strategic investors which function similar to PE firms and often co-invest with them.



USE CASE

Based on actual interviews, here is how subscribers use Venture Intelligence products on Private Company Transactions and Valuations in their day-to-day work.

“We use the Venture Intelligence databases extensively – right from prospecting for fast growing private companies to researching past transactions in the relevant sectors. This way we can showcase to prospective clients validated information on the latest trends – including setting their valuation expectation, etc.”

INVESTMENTS:

Total Funding in (US\$ M)	Total Funding in (INR Cr)	No. of Companies	No. of Deals
32,867	272,796	1,056	1,135

Jan 24 - Jun 25						
PE-VC Investments						
Company	Sector	Investor	Deal Date	Exit Status	Amount (US\$ M)	Create your list
Bloom Hotels	Hotels	Samena Capital, Others	Jun 2025	Unexited	9	
Vecmocon	Auto Components (Electric Vehicle)	Aavishkaar, Blume Ventures, Others	Jun 2025	Unexited	8.7	
Decentro	Enterprise Software (SaaS - Programming Tools - API ...)	Info Edge, Stargazer Fund, Others	Jun 2025	Unexited	8	
Stride Green	Online Services (B2B - Loans - Electric Vehicles)	Incubate Fund Asia, Micelin Fund, Others	Jun 2025	Unexited	3.5	
Naagin Sauce	Packaged Foods - Dips, Sauces	360 ONE, B1 Ventures, Others	Jun 2025	Unexited	2.1	
LoanTap	NBFC (Personal Loans)	3ONE4 Capital, Avasana Capital, Joty Ventures, Kae Capital, Others	Jun 2025	Unexited	6.2	

REFINE SEARCH

Industry

Sector

Stage

Round

Company Type

Year Founded

Deal Type

Syndication

Deal Involving

Country

Region

State

Investor Type

Investor Headquarters

Firm Type

Deal Range (US\$ M)

Exit Status

Valuations

SHOW DEALS BY

Investor and

Type Fund Investment

Company

Legal Advisors

Transaction Advisors

SCANNING COMPANIES:

The company profiles in the PE/VC Deal Database help us in gathering basic details such as sector, top management and contact details. The profile also helps to quickly scan the various rounds of investments the company has received, who its existing investors are, who represent the PE/VC investor on its board, etc.


Bloom Hotels (IMPERATIV HOSPITALITY PRIVATE LIMITED)
 Hotels & Resorts
 Hotels

Hotels
 travel
 consumer

Imperativ Hospitality Private Limited, which operates as Bloom Hotels, is engaged in the business of running hotels and guest houses.

Profile

Tear Sheet

CIN	Top Management	Location
U72900DL2006PTC147479	Tom Welbury, Founder	Delhi, Delhi, North, India
Email	Website	Telephone
amit@imperativhotels.com,tom.we...	https://www.staybloom.com	91 11 4122 5666
Investor Board Member	Year Founded	
Amit Bhatiani , Director	2011	

Highlights

Total Funding	Total Exits	No. of Investors
\$ 49.30 M	\$ 2.00 M	2
Revenue (FY24)	EBITDA (FY24)	PAT (FY24)
₹ 257.89 Cr	₹ 26.18 Cr	₹ 14.11 Cr

Shareholding Pattern

Promoters	Non Promoters
35.06%	64.94%

TRANSACTION DETAILS:

The Venture Intelligence database is unparalleled in the richness of data - in terms of depth of transaction details, valuation multiples, exit returns and deal structuring information.

Funding						
PE-VC Investments Angel Investments						
Round	Deal Date	Deal Amount (\$M)	Investors	Exit Status	Post Money Valuation	Revenue Multiple
Series B	Feb 2025	78.00	Elevate Innovation Partners, Iron Pillar, ValueQuest, Others	Unexited	₹ 1,687 Cr (\$ 194.26 M)	35.27
Series B	Apr 2018	6.54	3ONE4 Capital, Amazon, Elevate Innovation Partners, Others	Unexited	₹ 266 Cr (\$ 39.78 M)	
Series A	Nov 2016	1.04	3ONE4 Capital, Elevate Innovation Partners, Others	Unexited	₹ 115 Cr (\$ 16.96 M)	
Series A	Aug 2015	1.00	Reliance Venture	Unexited	₹ 39.75 Cr (\$ 6.63 M)	0.00

Deal Details

The deal involves both primary & secondary transfer.

INR 677.18 Cr investment commitment

INR 186.53 Cr so far invested for 11.06% stake

Iron Pillar, via Iron Pillar India Fund II, invested INR 99.99 Cr

Elevate Innovation Partners, via Elevate Innovation Partners LLC and Elevate Inflection Capital LLC, invested INR 50.45 Cr

ValueQuest, via ValueQuest S.C.A.L.E. Fund and VQIAPL Employee CoInvest TT Trust, invested INR 26.33 Cr

Others (Kalpraj Dharamshi), invested INR 9.76 Cr

Pricing details:

Equity share = FV INR 10, Issue price INR 820255

Series B2 CCPS = FV INR 100, Issue price INR 820255

Issue of 10 equity shares and 1209 Series B2 CCPS to Iron Pillar India Fund II

Issue of 297 Series B2 CCPS to ValueQuest S.C.A.L.E. Fund

Issue of 24 Series B2 CCPS to VQIAPL Employee CoInvest TT Trust

Issue of 410 Series B2 CCPS to Elevate Innovation Partners LLC

Issue of 205 Series B2 CCPS to Elevate Inflection Capital LLC

Issue of 119 Series B2 CCPS to Others

The initial conversion ratio for Series B CCPS issued is 1:1

The ESOP Pool constitutes of 539 shares of the company.

Investor Info

Name	INR Cr	US\$ M	Stake
 Iron Pillar +	99.99	11.64	5.93%
 Elevate Innovation Partners	50.45	5.87	2.99%
 ValueQuest +	26.33	3.07	1.56%
 Others	9.76	1.14	0.58%

Valuation Info

	Pre-Money	Post-Money	Enterprise Value
Valuation (₹Cr)	1,500.00	1,686.53	1,535.02
Revenue Multiple	31.37	35.27	32.10
EBITDA Multiple	58.07	65.29	59.43
PAT Multiple	71.98	80.93	73.66

More Info

Valuation multiples based on FY 24 consolidated financials.

Financials FY 24 C (₹Cr)

Revenue	EBITDA	PAT	Total Debt	Cash & Cash Eqs.
47.82	25.83	20.84	36.63	1.61

Shareholding Pattern

Stakeholder	Stake (%)
Investor	38.18
Reliance Venture	10.24
Iron Pillar	5.93
3ONE4 Capital	3.11
Elevate Innovation Partners	7.90
ValueQuest	11.00
Promoter	42.2
Promoters	42.20
ESOP	2.62
Others	17
Sundry Stakeholders	17.00

Filings

Feb 2025

Board resolution.pdf



ToneTag Workings.xls



Valuation report.pdf



EXITS:

Venture Intelligence database actively captures Exit of PE- VC Funds with their return multiple and IRR

PE-VC Exits ^

Via M&A (PE-VC)

via Public Market (PE-VC)

Deal Type ⓘ	Deal Date ⓘ	Investors ⓘ	Amount Realized (US\$ M) ⓘ	Exit Status ⓘ	Post Money Valuation ⓘ	Revenue Multiple ⓘ
Public Market Sale	Feb 2024	Florintree	132.72	Complete	₹ 10,204 Cr. (\$ 1237.58 M)	22.23

Exits Details Return



Investor Name	Return Multiple	IRR	US\$ M	INR Cr
 Florintree	13.6x	162%	132.72	1101.58

STAYING ON TOP OF DEAL NEWS

Venture Intelligence products - including the morning and evening Deal Digest Newsletters that hits our inbox at 10.00 AM and 6:00PM - helps us remain up-to-date with industry happenings including monitor deals advisory that our peers are doing, get alerted about new transaction opportunities, track people movement, etc.

Done Deals
 Fund News
 VI Updates
 Deals in the Making
 Other News

PE-VC Fund Investments

EV-tech player Vecmocon attracts \$ 8.7 M; Tessellate Ventures exits with 10X return

[Entrackr](#)

Delhi-based vehicle intelligence company [Vecmocon Technologies](#) has attracted INR 74.1 crore (around USD 8.7 million) from Aavishkaar Capital and existing investors Ecosystem Integrity Fund (EIF) and Blume Ventures,. The deal was a mix of primary (INR 50.4 crore) and secondary transactions (INR 23.7 crore).

Of the primary capital component, Ecosystem Integrity Fund (EIF) will invest INR 21 crore and the rest will come from Aavishkaar Capital. The secondary transaction will provide a complete exit to early backer, Tessellate Tech Ventures, which has offloaded its 2.97% stake for INR 15.85 crore (netting over 10X returns on its initial INR 1.5 crore investment).

Angel investors Tina Goyal, Nishit Aggarwal, and Satyam Darmora are also making a full exit. The company's co-founders will partially offload their shares. Together, the individual shareholders are selling shares worth INR 7.85 crore to Blume and Aavishkaar.

Founded in 2016 by Peeyush Asati, Adarshkumar Balaraman and Shivam Wankhede, Vecmocon offers a range of products and services to EV manufacturers including battery management systems, vehicle intelligence modules, instrument clusters, and chargers.

[from the Venture Intelligence Deals Database](#): Between Sep 2022 and Nov 2024, Vecmocon had attracted about USD 15 M from Blume Ventures, British International Investment, Tiger Global, and others (Subscribers to the database can login to view the valuation, deal structuring and other transaction details.)

CAPTURING UNDISCLOSED DEALS:

At Venture Intelligence we capture undisclosed deals (not publicly available) with the valuation details. Funding raised by DentCare by ICICI Ventures. Please find below snapshots:

 DentCare Healthcare & Life Sciences Medical Devices (Dental Prostheses)		
Institution: ICICI		
Equity (Apr-25)		
Apr 2025		
Deal Info	Company Profile	
Deal Amount (\$/M)	Deal Amount (₹ Cr)	Exit Status
\$ 17.56 M	₹ 139 Cr	Unlisted
Date	State	Stage
Apr 2025	IL82%	Late
Round	Notes Link	Price Per Share
Equity	Link 1	₹146,290.35

Valuation Info			
	Pre-Money	Post-Money	Enterprise Value
Valuation (₹Cr)	1,165.02	1,267.55	1,209.93
Revenue Multiple	4.96	5.40	5.15
EBITDA Multiple	25.22	27.44	26.19
PAT Multiple	46.45	50.54	48.24
More info	Valuation multiples are based on FY 24 consolidated financials.		

Deal Details

Deal Structure

Kerala-based dental prostheses maker DentCare has received investment from ICICI Venture in lieu of a minority stake. o3 Capital acted as the exclusive financial advisor on this transaction. The funds will be used by the company for expansion.

Founded in 1988 by John Kuriakose, DentCare Dental Lab is a manufacturer of custom-made dental prostheses. The company has a global presence in the UK, the UAE, Canada, USA, Australia and New Zealand.

JSA advised Dentcare Dental Lab Private Limited ("Dentcare") and its promoters on the minority investment by ICICI Venture Funds Management Company ("ICICI") Limited in Dentcare's share capital through primary and secondary transactions.

ANGEL INVESTMENTS & INCUBATION DATABASES

The angel investments and incubation sub-database are also useful to track potential companies that we might want to reach out to.

Angel backed Cos / Deals 422 / 439	Follow on % 54	Most Funded Personal Care (Hygien...	Angel Investors 331	Most Active IP Ventures
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Jun 24 - Jun 25

DealsCos

PE-VC InvestmentsPE-VC ExitsPE-VC Backed IPOsAngel InvestmentsIncubation

Jun 24 - Jun 25

Investee	Sector	Investor	Date	Create your list
 KOSMC NIA	Online Services (Monetisation Tools - Influencers)	Others	Jun 2025	
 Tarzan Way	Online Services (Travel)	IP Ventures, Others	Jun 2025	
 Naagin Sauce	Packaged Foods - Dips, Sauces	Abhishek Bachchan, Others	Jun 2025	
 Handpickd	Mobile App (Fruits & Vegetables)	Ankit Agarwal, Nitin Gupta, Others	Jun 2025	
 UpUrFit NIA	Ecommerce (Wellness)	Others	Jun 2025	
 ServeClub	Sports Equipment (Picdeball)	Manish Poddar, Others	Jun 2025	

INVESTOR PARTNERSHIPS:

“After we have a mandate, we browse through the Venture Intelligence PE/VC Database and the inbuilt PE/VC directory to check who are the active investors in the relevant industry and narrow down the potential list of investors to target (using sector classification, stage, etc.).”

PE-VC Investments 663	PE-VC Investments 1,370	Most Active Investors 205	New Investors 49
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PE-VC Investments				PE-VC Exits	Angel Investments	Incubation
Investor		No. of deals	No. of Cos	New Portfolio Cos		
 British International Investment		48	12	8		
 Blume Ventures		40	37	17		
 DeVC India		24	23	19		
 Lok Capital		24	5	3		
 Gruhas Proptech		17	17	13		
 Omidyar Network		16	4	—		
 Java Capital		16	8	8		
 Alteria Capital		15	13	9		
 Sauce VC		13	12	5		

Funds					
Fund Name	Date	Target Size (US\$ M)	Amount Raised (US\$ M)	Status	Capital Source
3one4 Capital Fund IV	May 2023	200	200	Final Close	Domestic and Foreign
3one4 Capital Fund III	Nov 2021	135	95	Final Close	Domestic and Foreign
3one4 Capital Fund III	Sep 2020	100	40	First Close	Domestic and Foreign
3one4 Capital Rising I	Dec 2019	6.5	6.5	Final Close	
3one4 Capital Continuum I	Nov 2019	56	35	Final Close	Domestic and Foreign
3one4 Capital Continuum I	Feb 2019	50	21	First Close	Domestic and Foreign
3one4 Capital Fund II	Jan 2018	39	39	Final Close	Domestic
3one4 Capital Fund I	Jan 2016	15.15	15.15	Final Close	

LOOK UP PE/VC FUND PROFILES

Profile in			
Management	Email	Telephone	Website
Pranav Pai, Founding Partner	pranav@3one4capital.com	080 3078 9100	http://www.3one4capital.com
Address	City	Country (Headquarters)	Zipcode
Grace Towers, III Floor, 70 Millers Road, Vasanth Nagar, Bengaluru	Bangalore	India	560 052
In India Since	Assets Under Management(US\$ M)	Already Invested (US\$ M)	Already Exited (US\$ M)
2016	510	182.21	1.49
Dry Powder (US\$ M)	Limited Partners		
327.79	Emory Investment Management, Sojitz, Catamaran Ventures, Infina, Reliance Industries Limited		

Portfolio Companies - Investments		
Company Name	Sector	Deal Date
LoanTap	NBFC (Personal Loans)	Jun 2025
Xindus Trade Networ...	Logistics Services	Apr 2025
HexaHealth	Online Services (Aggregator - H...	Apr 2025
Felicity Games	Mobile App (Gaming)	Mar 2025
Resolve.ai	Enterprise Software (SaaS - Artif...	Mar 2025
Scimplify	Specialty Chemicals	Mar 2025
Fasal	IT Products (IoT - Agriculture)	Dec 2024

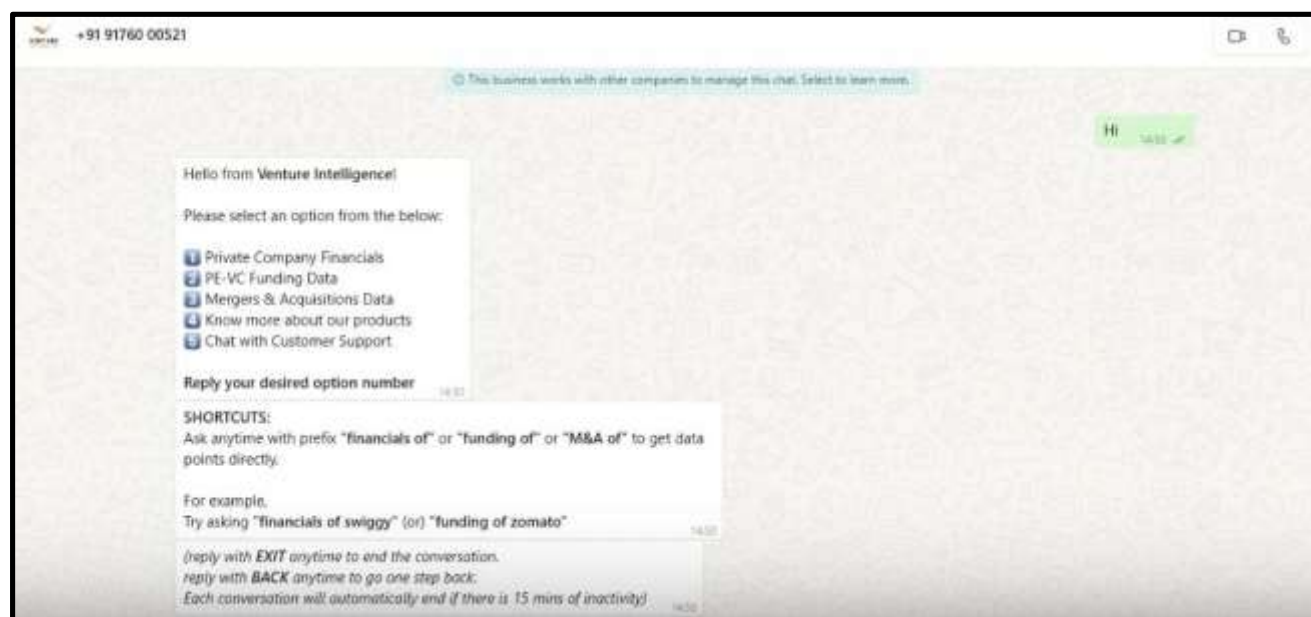
ADDITIONAL FEATURES:



Company Name	 Bloom Hotels	 OLA Ola Cabs	 Oyo Rooms
Incorporated On	2011	2011	2012
Funding Details			
No. of Investments	4	16	20
Total Funding (US\$ M)	49 M	3,831 M	3,204 M
Latest Funding (Date)	Jun-2025	Dec-2021	Aug-2024
Total Exits (US\$ M)	—	—	—
Investors	CX Partners ,Others ,Samara Capital	360 ONE ,Accel India ,Accel USA ,Alpha Wave Global ,Arun Sarin Family ,Axis PE ,Baillie Gifford	Aventus ,BlackSail Capital ,Citadel Investment Group ,DSG Consumer Partners ,Fidelity India
Financials (₹Cr)			
Financial Year	24	24	24
Revenue	258 Cr	2,204 Cr	5,542 Cr
EBITDA	26 Cr	397 Cr	880 Cr

WHATAPP BOT:

One tap access to valuations and financials via whatsapp:



<https://www.loom.com/share/b2deb67b9b6c4b64a83f1dd793ec456b?sid=c8c6d951-2e14-43ee-a76d-f77a2b93bc2f>

OFFLINE SUPPORT:

We regularly use Venture Intelligence timely Offline support for more details in financials, valuations, underlying documents, etc

Request more information specifying what details you would like. Note: For recent transactions, regulatory filing based information is typically less than that for older ones.

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